

NEWS RELEASE

For Immediate Release

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***Eleven North American Distributors Create EDGE Investment Partners
Group of Leading Independent Electrical and Automation Distributors to Focus
on Global Expansion***

Seeing an opportunity to leverage their combined distribution expertise and scale, eleven well recognized electrical and automation distributors have formed EDGE Investment Partners LLC. The focus of EDGE, an acronym for Electrical Distribution Global Enterprise, is to build a network of distribution company partners outside of North America.

As the industrial market has globalized, the demand has increased for electrical distributors to fill the supply chain and technical value-add needs of customers. The EDGE members have significant experience that can accelerate the capabilities of potential partner companies to serve those needs.

The founding members of EDGE are French Gerleman Electric Company, Gerrie Electric Wholesale International Inc., Horizon Solutions LLC, Kendall Electric Inc., Kirby Risk Corporation, McNaughton-McKay Electric Company, North Coast Electric Company, Revere Electric Supply Company, The Reynolds Company, Van Meter Industrial Inc. and Werner Electric Supply Company.

As of August 1, 2012, Bob Eisenbrown will become the CEO of EDGE. Bob has over 30 years of global experience in the industrial electrical and automation business with Rockwell Automation, ABB and Eaton. EDGE's headquarters will be based in Milwaukee, Wisconsin.

Speaking on behalf of the EDGE members, Board Member John Burke from Kirby Risk elaborated, "We are excited to create this new opportunity for the members while taking advantage of our strengths to work with potential distribution partners and suppliers to advance our industry globally."

For more information please contact John Burke, President of Kirby Risk Electrical Supply (765-446-3014, JBurke@EDGEGlobalSupply.com) or Paul McCool, CEO of Revere Electric (312-528-2334, PMcCool@EDGEGlobalSupply.com).