

NEWS RELEASE

For Immediate Release

September 1, 2015

EDGE Global Supply Completes the Majority Purchase of Beijing Willtech Co. Ltd.

First investment in Asia expands the EDGE family

EDGE Global Supply has purchased the majority of Beijing Willtech Co. Ltd. (Willtech). Willtech, covers the Beijing, Tianjin and Shanxi markets and is a leading authorized distributor for Rockwell Automation. Willtech was founded in 2006 on the idea of being a valuable automation products and services partner for customers and suppliers. Yu Donghai, founder of Willtech, will remain in his position of General Manager and will be responsible for the continued growth of the business.

The investment in Willtech is the first expansion for EDGE in Asia. Currently EDGE has a substantial position in Brazil through previous acquisitions of Ladder, Intereng, and LAAX. According to Bob Eisenbrown, President and CEO of EDGE, "The Willtech investment provides a great starting point for EDGE in China where we can apply our skills to be a high value added supply chain partner for our customers. Regardless of the recent slowing in China, we see this as an important long term investment in the world's largest manufacturing market."

EDGE Global Supply is a Limited Liability Corporation developed and owned by a group of North American based distributor members. The focus of EDGE is to build a network of distribution company partners outside of North America. The founding members of EDGE are French Gerleman Electric Company, Gerrie Electric Wholesale International Inc., Horizon Solutions LLC, Kendall Electric Inc., Kirby Risk Corporation, McNaughton-McKay Electric Company, North Coast Electric Company, Revere Electric Supply Company, The Reynolds Company, Van Meter Industrial Inc. and Werner Electric Supply Company.

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